

# Software Selection

HOW CAN YOU MAXIMIZE YOUR BENEFITS AND MINIMIZE YOUR RISK WHEN SELECTING NEW SOFTWARE?



*Committed Partner. Creating Results.*

CC Pace's systematic, yet flexible SelectExpress™ method bases software selection on your specific business and technical needs. Our approach achieves effective system implementation and integrates new software with existing mission-critical applications.

SelectExpress™ is comprised of six key activities:

## Activity 1: Identify Industry Best Practices:

CC Pace analyzes how other firms have used technology to solve business problems and adapts best practices to your business.

## Activity 2: Document Requirements:

We collaborate with you to identify requirements, and assist in prioritizing current versus future needs.

## Activity 3: Analyze Software Options and Select Finalists:

We evaluate software packages based on your requirements. We conduct vendor interviews, manage the RFP process, and secure vendor references. We'll also develop demonstration scripts for you, coordinate vendor demos, and test potential packages.

## Activity 4: Assess Build versus Buy Options:

We help evaluate the costs and benefits of customizing packaged software solutions vs. building your own application from the ground up.

## Activity 5: Document Decision & Gain Management Approval:

We deliver clear, concise documentation of the selection process and the rationale for the recommended product.

## Activity 6: Develop Implementation Plan:

We assist in developing the implementation budget, calendar, and staffing plan. We can also manage the implementation, customization, and integration of your new system.

SelectExpress™ LOS Selection ensures you the right investment quickly. Don't take our word for it. Our A-list industry clients do the talking for us. When you're wrestling with a high degree of business risk, you want to work with CC Pace.